



TOSOH BIOSCIENCE, INC.

Tosoh Bioscience, Inc. Celebrates 25th Anniversary

South San Francisco, CA -- May 1, 2014 – Tosoh Bioscience, Inc. (TBI) is proud to be celebrating its 25th Anniversary in 2014. Since 1989, TBI has been providing sophisticated diagnostic systems to doctor's offices, hospitals and reference laboratories throughout North and South America.

Tosoh clinical analyzers have evolved over time with the latest advancements in clinical diagnostic technology. Next generation analyzers have built upon Tosoh's proven reputation for reliability and accuracy with expanded features, faster throughputs and increased operational efficiency.

Although the analyzers have changed, many of the people have remained. TBI is proud to have a large percentage of personnel with long-term careers. Of the over 85 employees from support, service, sales and marketing, 32 have been with the company over 10 years. This dedication can be attributed to an efficient and respectful work environment, along with the knowledge that Tosoh products are among the best in the world.

TBI was founded in 1989. Initially named Tosoh Medics, the company was formed as a subsidiary of Tokyo-based Tosoh Corporation to market and support clinical diagnostic analyzers in the U.S. A small team of TBI employees worked tirelessly to launch the company's first product: the AIA-1200 Automated Immunoassay Analyzer. According to Director of Operations Reggie Vallotton, "In the beginning we all had to wear multiple hats. Because we had minimal employees, every person had to become well-versed in various aspects of the business."

Vallotton, TBI's fourth employee, was hired as Regional Manager during the company's first week of business in 1989. He took on any necessary role including service, sales, marketing and customer support. When asked about reasons for the success of TBI, he stated, "Reliability of the instruments, along with steadfast dedication to customer support has allowed us to compete with companies much larger."

TBI has been fortunate to have excellent leaders at the helm. Directing business activities, as well as acting as a liaison between Tosoh Corp. and U.S. employees, TBI's top executives have led with respectful dedication to expanding business in the Americas. Currently, Tatsuji Kushimoto leads TBI as Executive Vice President.

According to Kushimoto, "The key to longevity is developing technology while remaining constant to existing customers. We look forward to continued growth in years to come." Kushimoto has been with Tosoh Corporation 27 years.

The executive management team at TBI, Reggie Vallotton, Director of Operations; Len Mulhall, Director of Sales and Marketing; and Judy Ogden, Director of Compliance and Market Development work closely to lead and support the Tosoh Team. All share the common goal of total customer satisfaction.

ABOUT TOSOH BIOSCIENCE: Tosoh Bioscience Inc (TBI) provides highly sophisticated diagnostic systems for immunoassay and HPLC testing to doctor's offices, hospitals and reference laboratories throughout the Americas. Based in South San Francisco, CA, TBI is a U.S. subsidiary of Tosoh Corporation which is headquartered in Tokyo, Japan. TBI is part of Tosoh Corporation's Bioscience Division.

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